Applied Project Financing
– Get Ready for Mega Projects Under 10MP

How familiar are you with the 10th Malaysia Plan? How about Private Finance Initiatives? No doubt, mega projects are expensive to execute, and companies that compete for these projects are often uncertain of how they are financed and carried out. Through this course, you can navigate through the high risks involved, and come out well prepared and better financed to handle your upcoming projects.
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OBJECTIVES

Participants will be able to meet the demands of their management who:
• Expect them to be professional and knowledgeable in planning and implementing the mega construction projects
• Ability of them to negotiate with their creditors and bankers in smoothing their project workflows
• Skills in mitigating the various risks commonly associated with the project financing

FACILITATOR

AGEE LEE

Agee is a Training Consultant for IBBM, MIA and several banks in Malaysia, Singapore and Vietnam. Apart from talks on financial matters, Agee also speaks on motivational topics to boost skills and confidence in his participants.

He has over 22 years of commercial banking experience in Malaysia—working in Malayan Banking Berhad and thereafter in Kwong Yik Bank Berhad in 1980 to set up a Legal Documentation Department. He started as a trainee officer and moved his way up to Branch Manager and then to the position of Loan Manager—managing Corporate and Commercial Loans and finally as Head of Loan Recovery Division bringing NPLs down to RM65m from RM800m. He also has experience in property development, manufacturing and construction companies.

Besides marketing and approving commercial loans, he was instrumental in setting up the Loan Recovery Section supervising about RM 1.9b NPLs and was involved in structuring loans and lecturing modules on debt collecting and legal documentation on securities for 13 years. His last appointment was with Hong Leong Bank Berhad in 2003 to 2004 as Head of Remedial Management Department.

Agee holds an Honours Degree in Economics (Majoring in Business Administration) from Universiti Malaya, Associate of Institute of Bankers (London), Diploma in Marketing Management (NPC) and Certificate in Financial Planning (MII).

COURSE OUTLINE

• The 10th Malaysia Plan
• Private Finance Initiatives
• Various methods of evaluating Project Financing using Cost-Benefit Analysis, Discounted Cash Flow, Payback Method and Rate of Return on Investment
• Reasons why most companies and banks use Project Financing as a financing technique
• Risks involved in typical Project Financing of industries
• Project Financing structures and types of financing
• Using Free Cash Flow to measure the time value of money businesses
• Review of financing options and techniques involved in financial sources of funds
• Comparing Conventional Financing against Islamic Financing
• A case study on tolled road

METHODOLOGY

Numerous accounting tools to help you to probe and analyse the viability of project financing, supported by notes, case situations, case laws and case studies.

WHO SHOULD ATTEND

• General Managers & Managers
• Chief Financial Officers
• Chief Operating Officers
• Chief Executive Officers & Directors
• Accountants & Financial Controllers
# Applied Project Financing – Get Ready for Mega Projects Under 10MP

## PARTICIPANTS’ DETAILS

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<tr>
<th>Participant 1</th>
<th>Full name as per I/C (Dato’/ Datin/ Dr/ Mr/ Mrs/ Ms):</th>
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<td>Designation:</td>
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<td>* Participant’s Classification: ☐ Member ☐ Sponsored Staff ☐ Non-member</td>
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<th>Participant 2</th>
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## ORGANISATION’S DETAILS

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Signature & Company Stamp:

## PAYMENT DETAILS

### Payment by Cheque

| Bank & Cheque No.: | Amount RM: |

### Payment by Credit Card

- ☐ Visa
- ☐ Master

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<tr>
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I Authorise Payment of RM:

Cardholder’s Signature:     Date:

## TERMS & CONDITIONS

### PROGRAMME FEE

Fee is payable to:
- a. MIA-MPDC for programmes in the Klang Valley and other locations (other than in item b); or
- b. MALAYSIAN INSTITUTE OF ACCOUNTANTS for programmes in Perlis, Penang, Kedah, Johor, Sabah and Sarawak.

Fee includes course materials, lunch and 2 tea breaks per day.

Admittance will only be permitted upon receipt of full payment.

Registration made by fax must be followed immediately by payment.

### CANCELLATION / TRANSFER

Upon registering, participant(s) are considered successfully enrolled in the event. Should participant(s) decide to cancel/transfer their enrollment, a cancellation/transfer fee will be levied.

Written cancellations/transfer notice received:
- Five (5) working days before the event, a refund (less administrative charge of 20%) will be made.
- For no-show on the day of the event, no refund will be entertained.

You can substitute an alternate participant(s) if you wish to avoid cancellation/transfer charges. Any difference in fees will be charged accordingly. Canceled/transferred unpaid registrations will also be liable for full payment of the registration fee.

### CERTIFICATE OF ATTENDANCE AND CPE HOURS

All participants will be presented with a Certificate of Attendance upon full attendance and personal completion of the programme. For MIA members, the CPE hours will be credited into the Membership System within 2 weeks of the programme.

### DISCLAIMER

Malaysian Institute of Accountants (MIA) reserve the right to change the speaker(s), date(s) and to cancel the programme should circumstances beyond its control arises. MIA also reserve the right to make alternative arrangements without prior notice should it be necessary to do so. Upon signing the registration form, you are deemed to have read and accepted the terms and conditions.